

PATENT ATTY. DOCKET NO.: P65973US0

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re the Application of:

Cathal McGLOIN, et al.

Serial No.: 09/672,829

Filed: September 29, 2000

For: PERFORMANCE MANAGEMENT SYSTEM

> SUPPLEMENTAL SUBMISSION OF **DECLARATION UNDER 37 C.F.R. 1.132**

Commissioner of Patents P.O. Box 1450 Àlexandria, VA 22313-1450

Sir:

A Request for Continued Examination, requesting entry of the Amendment filed on March 25, 2004, was filed in the above-captioned application on May 5, 2004. In supplement thereto, Applicants hereby submit the Declaration of Cathal McGloin as evidence of the nonobviousness of the present invention with respect to the prior art cited against the pending claims.

Favorable consideration and allowance of the application is requested.

Respectfully submitted,

JACOBSON HOLMAN PLLC

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Date: June 25, 2004

JCH:SCB

Group Art Unit: 2144

Examiner: M. Kapadia

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PERSONNEL PROFILE

Cathal McGloin

19 Bird Hill Road Lexington, MA 02421

Born on 29,04,1964

Contact:

Languages:

781.861.7840 Home 781.238.3500 Work

French German

RESUME OF CAREER AND EDUCATIONAL DEVELOPMENT

RECEIVED

1998-date CEO

Performix Technologies

Technology Center 2600

1996-1998

VP Customer Care & CRM

Cap Gemini UK

1995-96

Manager, Consulting & Projects

Cap Gemini Ireland

1992-95

Corporate Management Consultant

Industrial Group, Siemens AG, Germany

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M.B.A. Masters of Business Administratio Technology Center 2100

Graduate School of Business, U.C.D.

1989-91

1991-92

Project Manager / Commissioning Engineer

Industry and Automation Group, Siemens AG

1982-86

B.E. Bachelor of Engineering.

University College Dublin

CAREER HIGHLIGHTS

Cathal has 18 years experience working for international technology companies in vanous roles including technical, project management, management consultancy and business development. Key highlights of his career include:

- . developing one of the core service offers in call centres and customer care for Cap Gemini UK with sales of \$100mm after 13 months operation
- positioning Cap Gemini globally as a significant player both in the eyes of the customers, market watchers, press and the competition
- setting up a consulting and projects business in Cap Gemini Ireland
- operating as a strategic management consultant for an \$5billion division of Siemens, reporting to the board of Directors
- ◆ Coming first in his MBA class and wining the Sir Charles Harvey/IMI award
- working on a wide variety of projects in Europe, U.S. S.E. Asia and Eastern Europe often under severe conditions and always to tight deadlines
- 17 years IT industry experience
- Excellent communication, presentation and negotiation skills